Non-consolidated Financial Results for the Third Quarter of the Fiscal Year Ending June 30, 2024 (Nine Months Ended March 31, 2024)

[Japanese GAAP]

May 10, 2024

Company name: A-ONE SEIMITSU INC. Listing: Tokyo Stock Exchange

Stock code: 6156 URL: https://www.a-one-seimitsu.co.jp/

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Scheduled date of filing of Quarterly Report: May 15, 2024

Scheduled date of payment of dividend:

Preparation of supplementary materials for quarterly financial results: None Holding of quarterly financial results meeting: None

(All amounts are rounded down to the nearest million yen)

1. Non-consolidated Financial Results for the Third Quarter of the Fiscal Year Ending June 30, 2024 (July 1, 2023 to March 31, 2024)

(1) Results of operations

(Percentages represent year-on-year changes)

(1) Itasana ar aparamana	(1 010011002	os represent	. ,	onangee)				
	Net sales		Operatir	ng profit	Ordinar	y profit	Profit	
	Millions of	0/0	Millions of	0/0	Millions of	0/0	Millions of	%
	yen	/0	yen	70	yen	70	yen	/0
Nine months ended Mar. 31, 2024	1,197	(10.1)	136	(43.8)	145	(40.1)	98	(40.1)
Nine months ended Mar. 31, 2023	1,332	(5.9)	242	(30.7)	242	(32.1)	165	(33.0)

	Net income per share	Diluted net income per share	
	Yen	Yen	
Nine months ended Mar. 31, 2024	19.72	-	
Nine months ended Mar. 31, 2023	32.95	-	

(2) Financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of Mar. 31, 2024	8,856	8,128	91.8
As of Jun. 30, 2023	9,206	8,431	91.6

Reference: Shareholders' equity (millions of yen) As of Mar. 31, 2024: 8,128 As of Jun. 30, 2023: 8,431

2. Dividends

		Dividend per share								
	1Q-end	1Q-end 2Q-end 3Q-end Year-end To								
	Yen	Yen	Yen	Yen	Yen					
Fiscal year ended Jun. 30, 2023	-	0.00	-	100.00	100.00					
Fiscal year ending Jun. 30, 2024	-	0.00	-							
Fiscal year ending Jun. 30, 2024				100.00	100.00					
(forecast)				100.00	100.00					

Note: Revisions to the most recently announced dividend forecast: None

3. Earnings Forecast for the Fiscal Year Ending June 30, 2024 (July 1, 2023 to June 30, 2024)

(Percentages represent year-on-year changes)

		Net sales		Operating profit		Ordinary profit		Profit		Net income per share	
		Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen	
Full ye	ear	1,600	(8.8)	169	(38.7)	178	(36.8)	125	(34.9)	24.93	

Note: Revisions to the most recently announced earnings forecast: Yes

For more details, please refer to the press release titled "Notice of Revisions to the Full Year Earnings Forecasts (Japanese version only)" that was announced on May 10, 2024.

* Notes

- (1) Application of special accounting methods for presenting quarterly non-consolidated financial statements: None
- (2) Changes in accounting policies and accounting estimates, and restatements
 - 1) Changes in accounting policies due to revisions in accounting standards, others: None
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Restatements: None
- (3) Number of shares outstanding (common shares)
 - 1) Number of outstanding shares as of the end of the period (including treasury shares)

As of Mar. 31, 2024: 5,300,000 shares As of Jun. 30, 2023: 6,000,000 shares

2) Number of treasury shares as of the end of the period

As of Mar. 31, 2024: 281,472 shares As of Jun. 30, 2023: 994,460 shares

3) Average number of outstanding shares during the period

Nine months ended Mar. 31, 2024: 5,014,558 shares Nine months ended Mar. 31, 2023: 5,007,175 shares

^{*} The current quarterly financial results are not subject to the quarterly review by certified public accountants or auditing firms.

^{*} Explanation of appropriate use of earnings forecasts, and other special items

Forecasts of future performance in these materials are based on assumptions judged to be valid and information available to the A-One Seimitsu's management at the time these materials were prepared. Actual results may differ significantly from these forecasts for a number of reasons. Please refer to "Explanation of Earnings Forecast and Other Forward-looking Statements" on page 3 for forecast assumptions and notes of caution for usage.

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1. Qualitative Information on Quarterly Financial Performance

(1) Explanation of Results of Operations

The Japanese economy recovered slowly during the first nine months of the current fiscal year mainly due to strength in the service sector, including tourism, as restrictions on movements of people in Japan and other countries ended. In the manufacturing sector, overall business sentiment is declining in response to the decrease in expenditures, including for durable goods, as interest rates remain high worldwide.

The business climate in Japan's manufacturing sector was as follows. In the aerospace industry, the end of pandemic restrictions on travel and other outings is creating a gradual upturn in the demand for aircraft components following the sharp drop caused by the pandemic. In the automobile industry, shortages of semiconductors and other parts are still preventing automakers from manufacturing vehicles as planned. Furthermore, the suspension of production by an automaker due to forged safety tests is having a negative effect in some categories. However, automobile production increased due to progress regarding shortages of parts. In the semiconductor industry, the production of memory chips has been decreasing as inventories of these chips rose because of declining sales of PCs, tablets, smartphones and other products. Recently, output has started to recover as inventories fall. Demand for advanced semiconductor devices, power semiconductor and other devices is remaining firm and is expected to benefit from the expected increase in utilization of generative AI, self-driving automobiles, electric cars and other new technologies. In the electronic component industry, there was a certain level of orders involving automotive parts but production decreased because of high inventories of components used in PCs, smartphones and other products. In the machine tools and manufacturing equipment industries, orders decreased because of lower utilization rates of equipment. The production of industrial robots for the automation and simplification of production processes increased, but overall production declined due to slowing economic growth in China, a major source of demand for robots. The demand for reduction gears used in robots and other applications decreased too.

In the collet chucks segment, orders were sluggish despite a recovery in the automotive parts processing category. There was a decline in the processing of mass-produced components in Japan caused by downturns in the electronic component and equipment component categories. Orders were low in January, improved somewhat in February due partly to higher automotive part production, and decreased again in March, mainly in the electronic component and equipment categories.

Segment sales were 829 million yen, down 9.9% year on year, and segment profit was 320 million yen, down 19.3%.

In the cutting tools segment, although the suspension of production at some manufacturers affected the processing of automotive parts, the volume of processing orders was relatively firm because of the large number of industries and applications in this segment. Overall, orders decreased because of the low level of orders in the electronic component, electrical machinery, equipment component and machine tools categories.

In the fabrication and regrinding of special-order tools category, there was a certain level of demand for new processing and the improvement of processing efficiency. However, a downturn in the volume of tool processing in the entire manufacturing sector caused orders to decrease. The result was sales of 105 million yen, down 6.1%.

In the regrinding of general-purpose cutting tools category, orders decreased because of the downturn in the machinery utilization rates at many companies other than in the automotive parts sector. Sales were 252 million yen, down 12.7%.

Segment sales were 357 million yen, down 10.9% year on year, and segment profit was 47 million yen, down 16.8%.

In the automatic lathe cams segment, although the business climate was challenging in the manufacturing sector overall, there was only a small decrease in orders because of orders for cam replacements and new processing orders.

Segment sales were 10 million yen, down 1.2% year on year, and segment loss was 3 million yen compared with a profit of 636 thousand yen a year earlier.

Net sales in the first nine months of the fiscal year ending June 30, 2024 were 1,197 million yen, down 10.1% year on year.

Operating profit decreased 43.8% to 136 million yen, ordinary profit decreased 40.1% to 145 million yen, and profit decreased 40.1% to 98 million yen.

(2) Explanation of Financial Position

Assets

Current assets amounted to 6,662 million yen at the end of the third quarter of the current fiscal year, a decrease of 875 million yen from 7,538 million yen at the end of the previous fiscal year. This is mainly due to decreases of 860 million yen in cash and deposits, 22 million yen in notes and accounts receivable – trade, and 17 million yen in prepaid expenses, which were partially offset by increases of 15 million yen in work in process and 11 million yen in other.

Non-current assets amounted to 2,193 million yen, an increase of 525 million yen from 1,668 million yen at the end of the previous fiscal year. This is mainly due to increases of 598 million yen in investment securities and 24 million yen in other under property, plant and equipment, which were partially offset by decreases of 40 million yen in machinery, equipment and vehicles, 38 million yen in long-term prepaid expenses and 23 million yen in buildings and structures.

As a result, total assets at the end of the third quarter of the current fiscal year were 8,856 million yen, compared with 9,206 million yen at the end of the previous fiscal year.

Liabilities

Current liabilities amounted to 176 million yen at the end of the third quarter of the current fiscal year, a decrease of 24 million yen from 201 million yen at the end of the previous fiscal year. This is mainly due to decreases of 41 million yen in income taxes payable, 3 million yen in provision for bonuses for directors (and other officers) and 2 million yen in accounts payable – trade, which was partially offset by increases of 13 million yen in accounts payable – other and 9 million yen in other.

Non-current liabilities amounted to 551 million yen, a decrease of 22 million yen from 573 million yen at the end of the previous fiscal year. This is mainly due to decreases of 137 million yen in provision for retirement benefits for directors (and other officers) and 10 million yen in provision for retirement benefits, which was partially offset by an increase of 125 million yen in other.

As a result, total liabilities at the end of the third quarter of the current fiscal year were 727 million yen, compared with 775 million yen at the end of the previous fiscal year.

Net assets

Net assets totaled 8,128 million yen, a decrease of 302 million yen from 8,431 million yen at the end of the previous fiscal year. This was mainly due to decreases of 745 million yen in retained earnings and 124 million yen in capital surplus, which were partially offset by a decrease of 497 million yen in treasury shares and an increase of 69 million yen in valuation difference on available-for-sale securities.

(3) Explanation of Earnings Forecast and Other Forward-looking Statements

Regarding the outlook for the full year, please refer to the press release titled "Notice of Revisions to the Full Year Earnings Forecasts (Japanese version only)" that was announced on May 10, 2024.

2. Quarterly Non-consolidated Financial Statements and Notes

(1) Quarterly Non-consolidated Balance Sheet

(1) Quarterly Non-consolidated Balance Sheet		(Thousands of yen)
	FY6/23 (As of Jun. 30, 2023)	Third quarter of FY6/24 (As of Mar. 31, 2024)
Assets	(110 01 0 0111 0 0 , 2020)	(110 01 111011 01, 2021)
Current assets		
Cash and deposits	6,814,158	5,953,256
Notes and accounts receivable - trade	327,118	304,524
Finished goods	3,126	2,743
Raw materials	42,332	41,057
Work in process	255,511	270,893
Prepaid expenses	94,966	77,773
Other	1,253	12,490
Allowance for doubtful accounts	(10)	(7)
Total current assets	7,538,455	6,662,730
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	422,911	399,794
Machinery, equipment and vehicles, net	428,567	387,845
Land	333,534	333,534
Other, net	11,135	36,068
Total property, plant and equipment	1,196,149	1,157,243
Intangible assets	2,945	4,058
Investments and other assets		
Investment securities	218,888	817,693
Long-term prepaid expenses	42,470	3,779
Deferred tax assets	207,547	210,426
Other	675	740
Allowance for doubtful accounts	(540)	(567)
Total investments and other assets	469,041	1,032,072
Total non-current assets	1,668,136	2,193,374
Total assets	9,206,592	8,856,104
Liabilities		
Current liabilities		
Accounts payable - trade	15,497	13,172
Accounts payable - other	84,612	97,801
Income taxes payable	56,095	14,938
Provision for bonuses for directors (and other officers)	6,900	3,500
Other	38,397	47,545
Total current liabilities	201,502	176,957
Non-current liabilities		
Provision for retirement benefits	420,016	409,107
Provision for retirement benefits for directors (and other officers)	137,440	-
Other	16,521	141,895
Total non-current liabilities	573,977	551,003
Total liabilities	775,480	727,960
Total Hauthties	//3,480	121,900

		(Thousands of yen)
	FY6/23	Third quarter of FY6/24
	(As of Jun. 30, 2023)	(As of Mar. 31, 2024)
Net assets		
Shareholders' equity		
Share capital	292,500	292,500
Capital surplus	481,250	356,627
Retained earnings	8,258,743	7,513,617
Treasury shares	(692,283)	(194,566)
Total shareholders' equity	8,340,210	7,968,178
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	90,901	159,966
Total valuation and translation adjustments	90,901	159,966
Total net assets	8,431,111	8,128,144
Total liabilities and net assets	9,206,592	8,856,104

(2) Quarterly Non-consolidated Statement of Income For the Nine-month Period

		(Thousands of yen)
	First nine months of FY6/23	First nine months of FY6/24
	(Jul. 1, 2022 – Mar. 31, 2023)	(Jul. 1, 2023 – Mar. 31, 2024)
Net sales	1,332,791	1,197,597
Cost of sales	884,111	832,196
Gross profit	448,680	365,401
Selling, general and administrative expenses	206,286	229,120
Operating profit	242,393	136,280
Non-operating income		
Interest income	141	3,237
Dividend income	3,834	4,613
Electricity sale income	420	226
Reversal of allowance for doubtful accounts	110	-
Gain on sale of scraps	818	917
Other	911	524
Total non-operating income	6,237	9,519
Non-operating expenses		
Loss on extinguishment of share-based compensation expenses	6,187	687
Total non-operating expenses	6,187	687
Ordinary profit	242,443	145,112
Extraordinary losses		
Loss on retirement of non-current assets	0	902
Total extraordinary losses	0	902
Profit before income taxes	242,443	144,210
Income taxes - current	105,302	77,953
Income taxes - deferred	(27,869)	(32,619)
Total income taxes	77,433	45,334
Profit	165,010	98,876

(3) Notes to Quarterly Non-consolidated Financial Statements

Going Concern Assumption

Not applicable.

Significant Changes in Shareholders' Equity

A-ONE SEIMITSU retired 700,000 shares of treasury stock on September 29, 2023 based on a resolution of the Board of Directors meeting held on September 25, 2023. As a result, there were decreases of 143 million yen in a gain on disposal of treasury stock, 343 million yen in retained earnings 487 million yen in treasury stock during the first quarter of the current fiscal year. As a result, retained earnings was 7,513 million yen and treasury shares were 194 million yen at the end of the third quarter of FY 6/24.

Changes in Accounting Policies

Not applicable.

Non-consolidated Statement of Income

First nine months of FY6/23 (Jul. 1, 2022 – Mar. 31, 2023)

A-One Seimitsu acquired at no cost all 6,000 shares of its common stock that was distributed as restricted stock compensation to employees who subsequently resigned, as provided for in the restricted stock allocation contract. The cost of stock compensation for the 6,000 shares for the remaining portion of the contract period, which was recognized as prepaid expenses and long-term prepaid expenses, was extinguished and a non-operating expense for a loss on the extinguishment of the cost of stock compensation was recognized.

First nine months of FY6/24 (Jul. 1, 2023 – Mar. 31, 2024)

A-One Seimitsu acquired at no cost all 2,000 shares of its common stock that was distributed as restricted stock compensation to employees who subsequently resigned, as provided for in the restricted stock allocation contract. The cost of stock compensation for the 2,000 shares for the remaining portion of the contract period, which was recognized as prepaid expenses, was extinguished and a non-operating expense for a loss on the extinguishment of the cost of stock compensation was recognized.

Segment and Other Information

Segment information

I. First nine months of FY6/23 (Jul. 1, 2022 – Mar. 31, 2023)

Information related to net sales and profit or loss for each reportable segment

(Thousands of yen)

		Reportabl		Amounts shown on			
	Collet Chucks	Cutting Tools	Automatic Lathe Cams	Total	Adjustment (Note 1)	quarterly non- consolidated statement of income (Note 2)	
Net sales							
External sales	920,642	401,768	10,380	1,332,791	-	1,332,791	
Inter-segment sales and transfers	1	-	-	-	-	-	
Total	920,642	401,768	10,380	1,332,791	-	1,332,791	
Segment profit	397,238	57,550	636	455,425	(213,032)	242,393	

- Notes: 1. The adjustment to segment profit includes common expenses of (6,745) thousand yen at the manufacturing department and selling, general and administrative expenses that are not attributable to any of the reportable segments.
 - 2. Segment profit is adjusted with operating profit shown on the quarterly non-consolidated statement of income.
- II. First nine months of FY6/24 (Jul. 1, 2023 Mar. 31, 2024)
 - 1. Information related to net sales and profit or loss for each reportable segment

(Thousands of yen)

		Reportabl		Amounts shown on		
	Collet Chucks	Cutting Tools	Automatic Lathe Cams	Total	Adjustment (Note 1)	quarterly non- consolidated statement of income (Note 2)
Net sales						
External sales	829,347	357,997	10,253	1,197,597	-	1,197,597
Inter-segment sales and transfers	-	-	-	-	-	-
Total	829,347	357,997	10,253	1,197,597	-	1,197,597
Segment profit or loss	320,591	47,887	(3,078)	365,401	(229,120)	136,280

- Notes: 1. The adjustment to segment profit or loss includes selling, general and administrative expenses that are not attributable to any of the reportable segments.
 - 2. Segment profit or loss is adjusted with operating profit shown on the quarterly non-consolidated statement of income.

2. Information related to changes in reportable segments

To appropriately assess and manage performance of each reportable segment, A-One Seimitsu has reexamined part of methods for allocating common expenses and changed the method for calculating profit or loss for each segment from the first quarter of FY6/24.

Segment information for the first nine months of FY6/23 is disclosed based on the previous method for allocating common expenses as it is practically difficult to prepare the information using the method after the change.

Revenue Recognition

Information on revenue from contracts with customers broken down First nine months of FY6/23 (Jul. 1, 2022 – Mar. 31, 2023)

(Thousands of yen)

	(Thousands of yell)							
		Reportable segment						
			Cutting Tools					
	Collet Chucks	Fabrication and Regrinding of Special-order Cutting Tools	egrinding of general-purpose Cutting Tools		Automatic Lathe Cams	Total		
Manufacture of tools	920,642	112,328	-	112,328	10,380	1,043,351		
Other	-	-	289,439	289,439	-	289,439		
Revenue from contracts with customers broken down	920,642	112,328	289,439	401,768	10,380	1,332,791		
Other revenue	-	-	-		-	-		
External sales	920,642	112,328	289,439	401,768	10,380	1,332,791		

First nine months of FY6/24 (Jul. 1, 2023 – Mar. 31, 2024)

(Thousands of yen)

	Reportable segment					
	Collet Chucks	Cutting Tools				
		Fabrication and	Regrinding of	Subtotal	Automatic Lathe Cams	Total
		Regrinding of	General-			
		Special-order	purpose Cutting			
		Cutting Tools	Tools			
Manufacture of tools	829,347	105,457	-	105,457	10,253	945,058
Other	-	-	252,539	252,539	-	252,539
Revenue from contracts with customers	829,347	105,457	252,539	357,997	10,253	1,197,597
Other revenue	-	-	-	-		-
External sales	829,347	105,457	252,539	357,997	10,253	1,197,597

This financial report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.